Why all the excitement about Electric Vehicles?



Presenter info

- **Tony Billera**
 - 35 years in telecom, wireless, and IT product development and program mgt.
 - Senior Fellow at the Center for Advanced Transportation and Energy Solutions (www.aboutCATES.org)
 - Autonomous
 - Connected
 - Electric
 - Shared Vehicles
 - CTE Middle School para-educator
 - Experienced owner of 4 EVs:
 - KIA EV6 (250-300 mile range)
 - KIA Niro sold (250-300 mile range)
 - FIAT 500e sold (75-90 mile range) •
 - BMW C Evolution motorcycle sold



Center for Advanced Transportation and Energy Solutions

Call on CATES for technical and management consulting, policy advisory services, and contract research on small vehicle automation and electrification.

The End of Driving







The End of Driving: Transportation Systems and Public Policy Planning for Autonomous Vehicles

- explores the potential of vehicle automation <u>technology</u>
- the barriers to urban deployment
- evaluates the case of automated public transportation and <u>mobility-as-a-service</u> as paths toward sustainable mobility



The End of Driving

Transportation Systems and Public Policy Planning for Autonomous Vehicles

Bern Grush • John Niles



Why all the excitement about EVs?

- 1. EVs Past
- 2. Why Now?
- 3. Batteries
- 4. EVs & Hybrid Efficiency
- 5. Owning an EV
- 6. Market Disruption
- 7. Charging Stations
- 8. Charging Networks
- 9. Tax Incentives

Early EVs



1919 Rauch & Lang Vintage Electric car





Battery Scooter London 1916



ELECTRICS

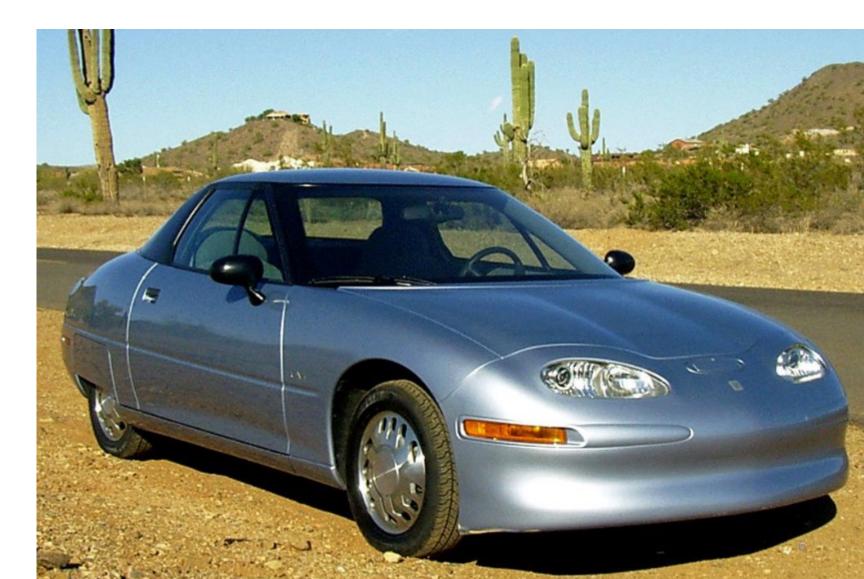
VEHICLES OF GREAT UTILITY FOR THE BUSINESS MAN



ELECTRIC STANHOPE

GM EV1 2,300 built 1996 - 1999

Movie : "Who killed the electric car?"



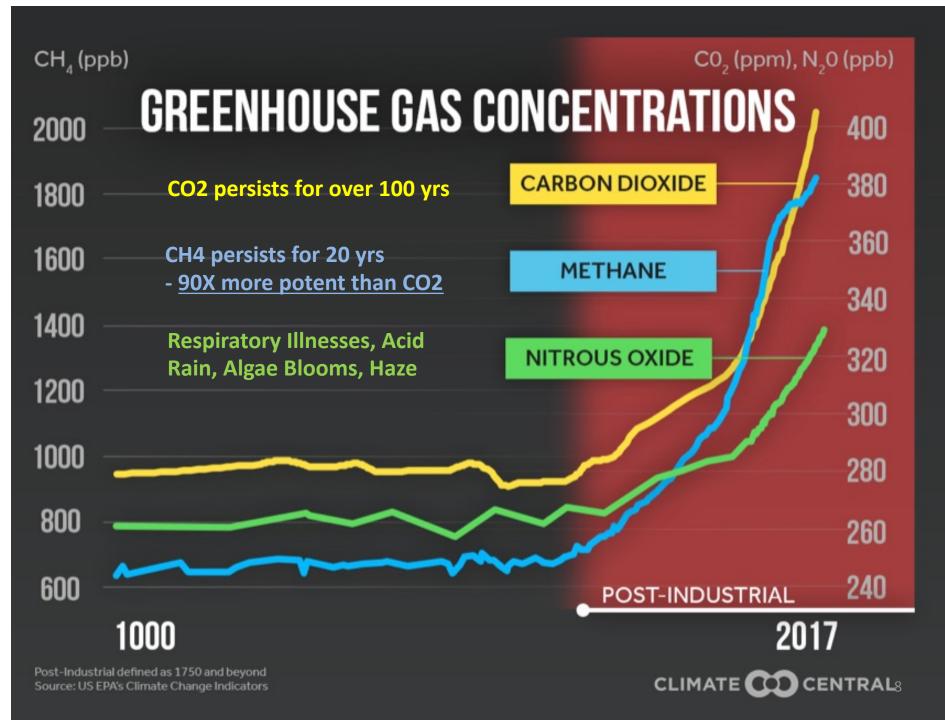
Why all the excitement today?

- Impacts of GHG emissions are recognized thru the climate science research and evidence, driving the <u>urgent need to</u> <u>rapidly reduce anthropogenic co2 emissions</u>
 - Transportation sector is largest share of U.S. co2 emissions at 27%
 - One gallon of gas or diesel emits about 21 lbs of co2
- Advanced Battery Technology
 - Lighter
 - Denser
 - Reliable
- Battery costs are falling thru mass production economies of scale and making electric vehicles more <u>affordable</u> and <u>life cycle costs very compelling</u>

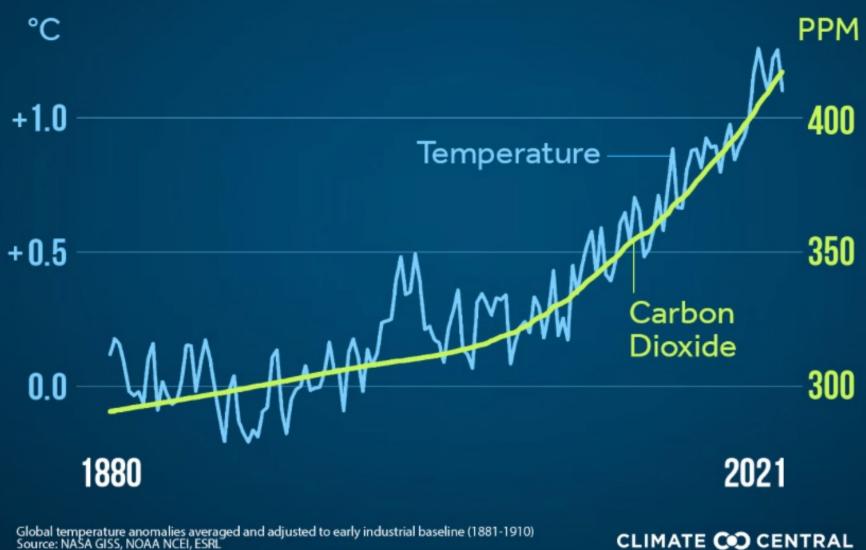




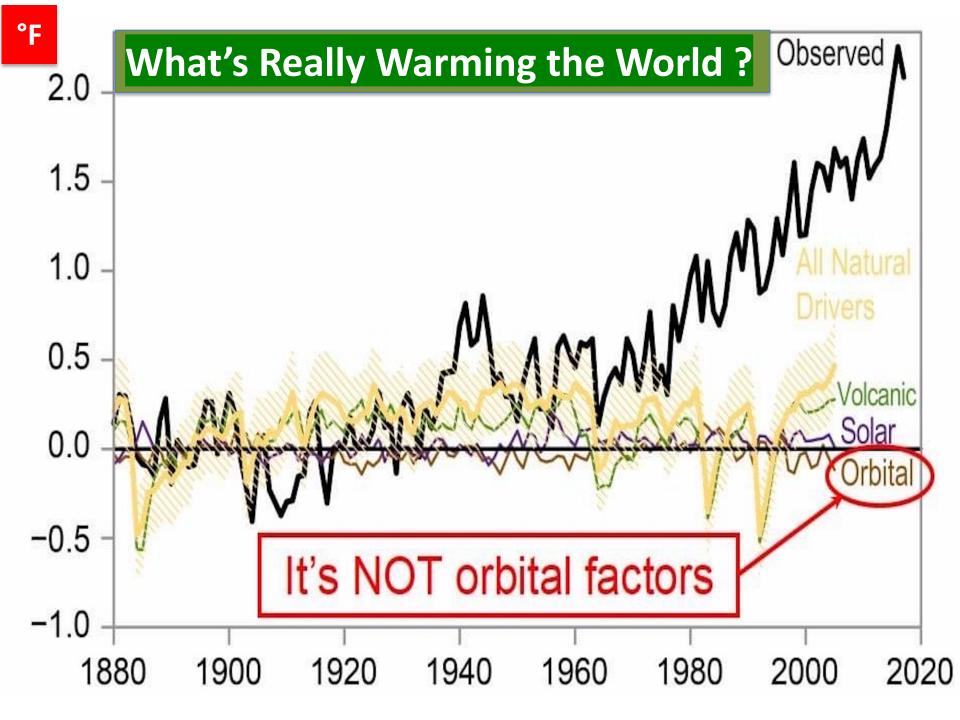




TEMPERATURE & CARBON DIOXIDE

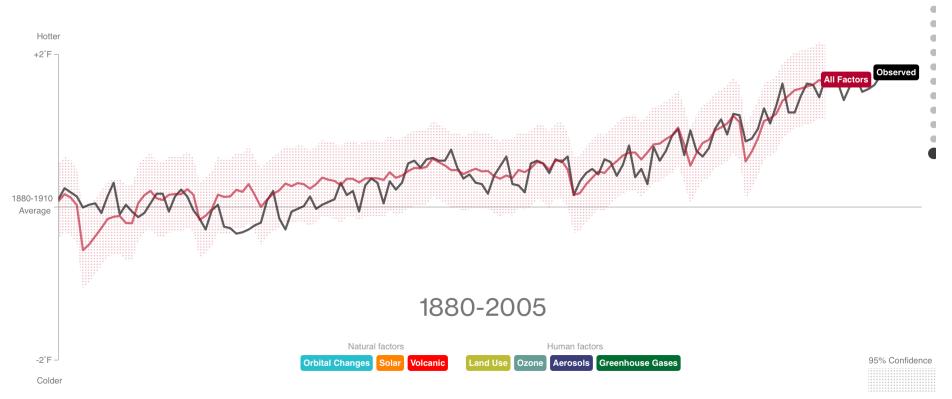


CLIMATE CO CENTRAL



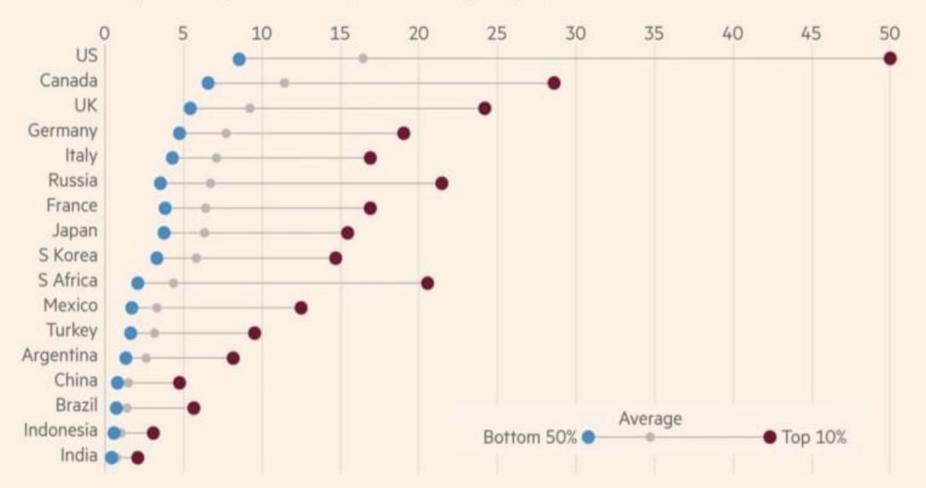
• WHATS REALLY WARMING THE WORLD?

https://www.bloomberg.com/graphics/2015-whatswarming-the-world/



Emissions per capita

Household lifestyle consumption emissions (tonnes of CO2 per capita)**

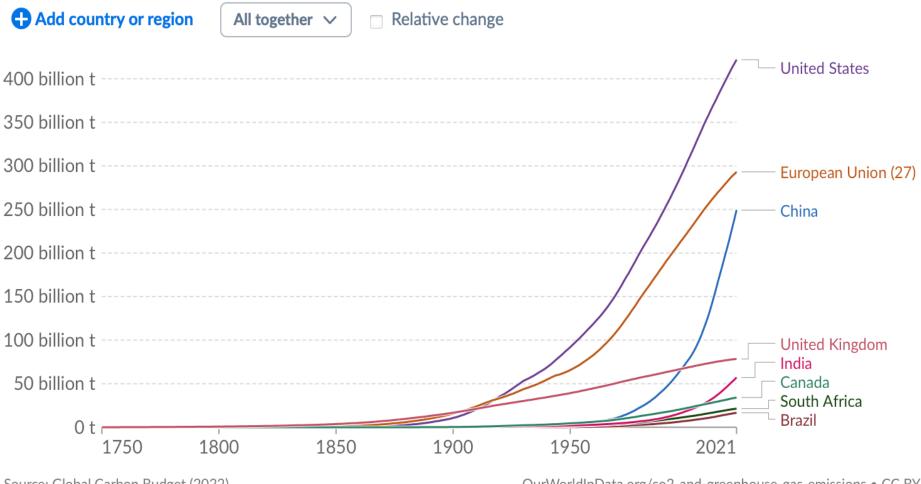


** In G20 countries for which data is available Visual journalism: Steven Bernard/@sdbernard and Chelsea Bruce-Lockhart/@C_BruceLockhart Source: Oxfam © FT

2021

Cumulative CO₂ emissions

Cumulative emissions are the running sum of CO_2 emissions produced from fossil fuels and industry since 1750. Land use change is not included.



Source: Global Carbon Budget (2022)

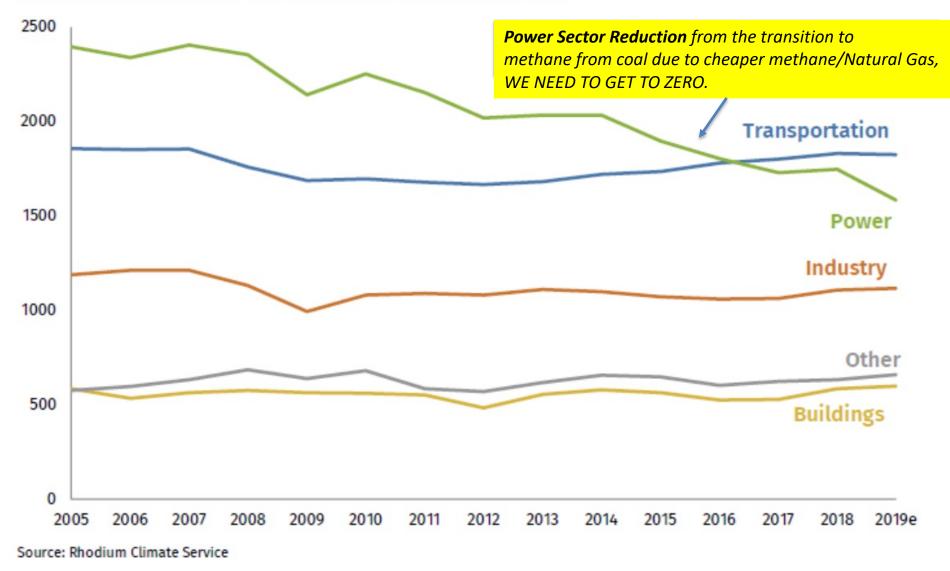
1750

OurWorldInData.org/co2-and-greenhouse-gas-emissions • CC BY

Our World in Data

Net US GHG emissions by sector

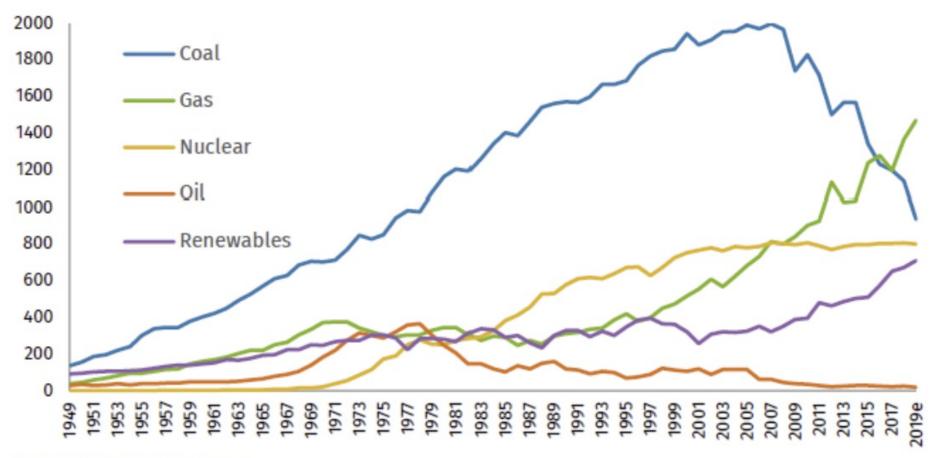
Million metric tons CO2e, IPCC definitions, excludes international bunkers



Sources of Power Grid, United States

US power generation by energy source

Billion kWh, electric power sector only, does not included distributed generation

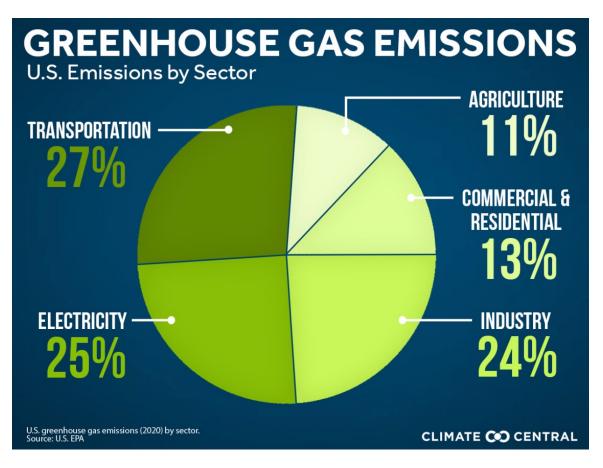


Source: Rhodium Climate Service

Total U.S. Greenhouse Gas Emissions By Sector in 2019

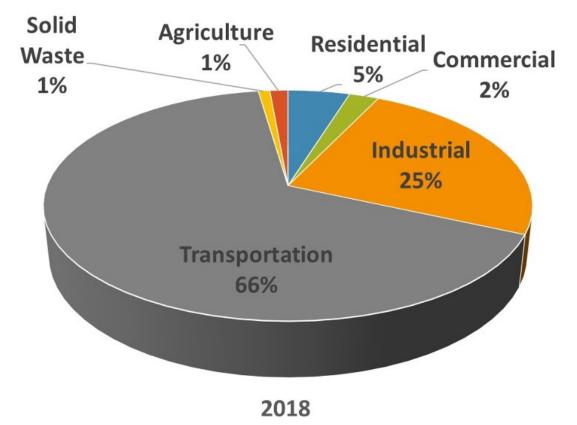
Transportation is largest share

- Primarily : passenger cars, mediumand heavy-duty trucks, buses, and light-duty trucks
 - commercial aircraft, ships, boats, and trains, as well as pipelines and lubricants



Jefferson County 2018 Community Emissions By Sector

- Jefferson County / Port Townsend Climate Action Committee in 2020
- Transportation emissions increased 13% since 2005
- Electricity > 90% hydroelectric

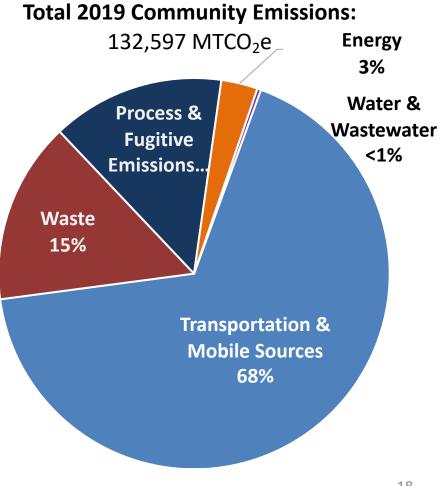


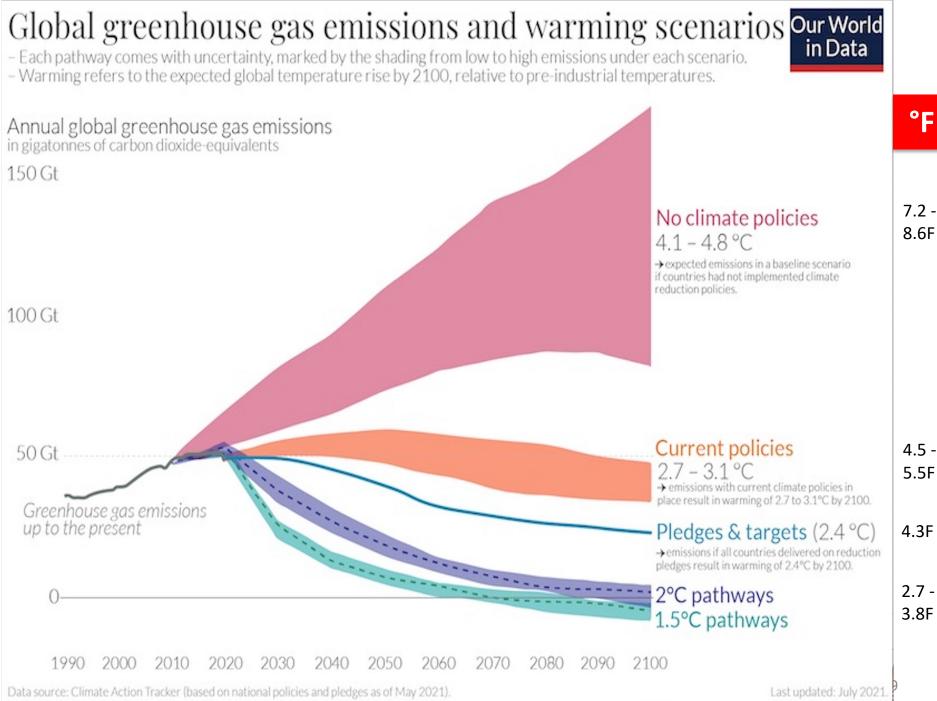
Port Angeles Climate Resiliency Project

Inventory Results: 2019 Community Snapshot

Main Sources of Emissions (in order):

- 1. Transportation & mobile sources
- 2. Solid waste generation & landfill operations
- 3. Process & fugitive emissions (e.g., refrigerants)
- 4. Residential. Commercial, & Industrial Energy
- 5. Electricity > 90% hydroelectric





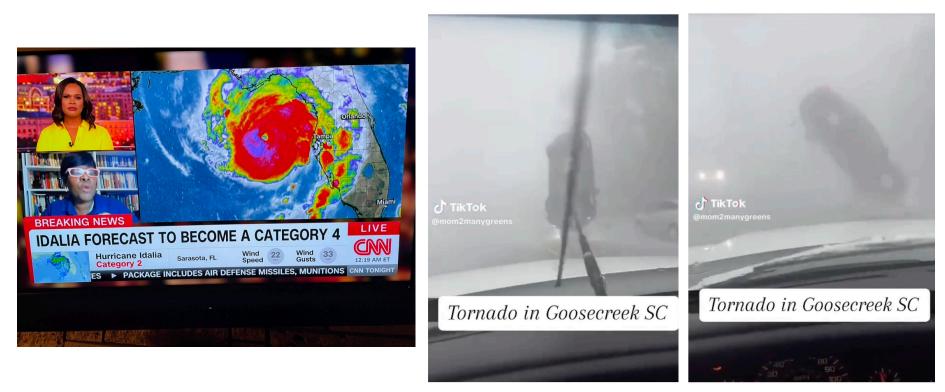
OurWorldinData.org - Research and data to make progress against the world's largest problems.

Licensed under CC-BY by the authors Hannah Ritchie & Max Roser.

Inside Climate News August 23, 2023......Connect the global dots

"The Climate Crisis Is Here Now, Experts Warn, as Death Tolls From Summer Disasters Mount

 From the United States to China, to northern Europe, hundreds of people have died in devastating floods and fires around the world in recent weeks with thousands more displaced."



Every week another record..... "Historic"..."Unprecedented" @momtoomanygreens / Via Twitter: @csnetkova76 @momtoomanygreens / Via Twitter:

WEATHER

The Pacific Northwest sets new records for daily high temperatures amid heat wave

August 16, 2023 · 5:49 PM ET

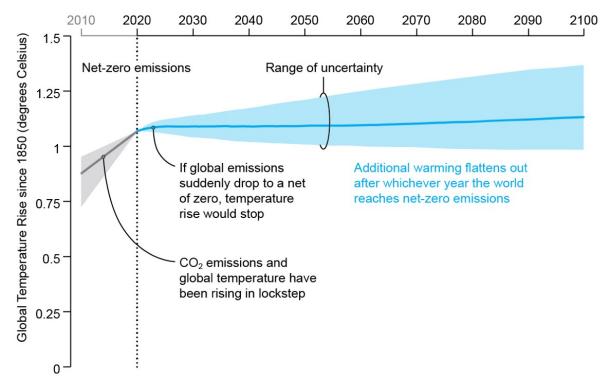
Heard on All Things Considered

By Austin Amestoy



The Pacific Northwest is in the middle of a record breaking heatwave. People unaccustomed to 100 degree-plus temperatures are trying to stay cool and nervously watching tinder dry forests.

Urgency and Hope



Credit: Amanda Montañez; Source: IPCC, 2018: *Global Warming of 1.5°C: An IPCC Special Report on the Impacts of Global Warming of 1.5°C above Pre-industrial Levels and Related Global Greenhouse Gas Emission Pathways, in the Context of Strengthening the Global Response to the Threat of Climate Change, Sustainable Development, and Efforts to Eradicate Poverty,* edited by V. Masson-Delmotte et al. Intergovernmental Panel on Climate Change

"...As soon as CO_2 emissions stop rising, the atmospheric concentration of CO_2 levels off and starts to slowly fall because the oceans, soils and vegetation keep absorbing CO_2 , as they always do. Temperature doesn't rise further. It also doesn't drop, because atmospheric and ocean interactions adjust and balance out. The net effect is that "temperature does not go up or down,"

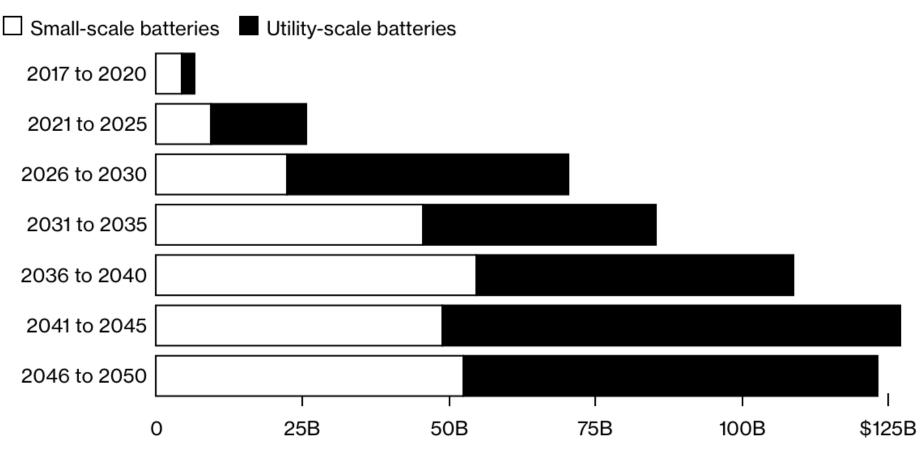
The Future of clean energy includes batteries



Battery Investments

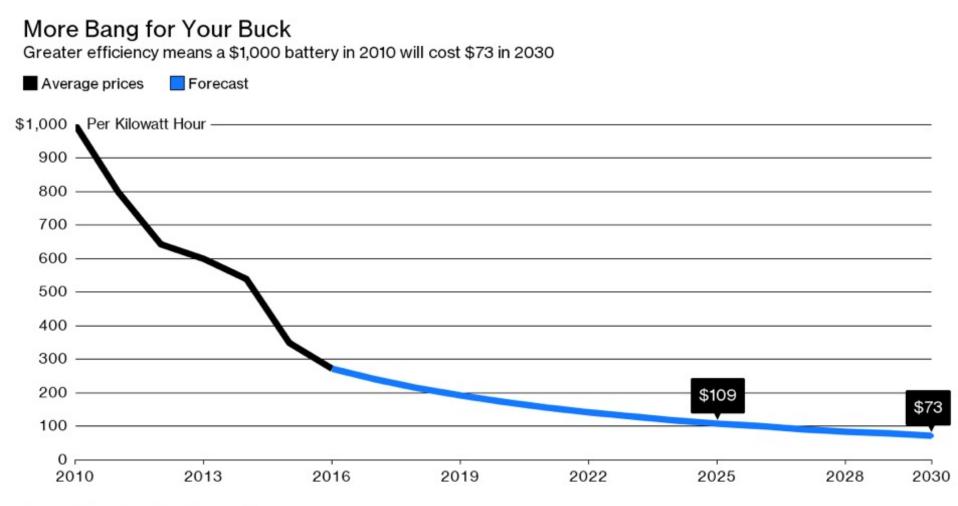
Storage Spree

About \$548 billion may be invested in battery storage capacity by 2050



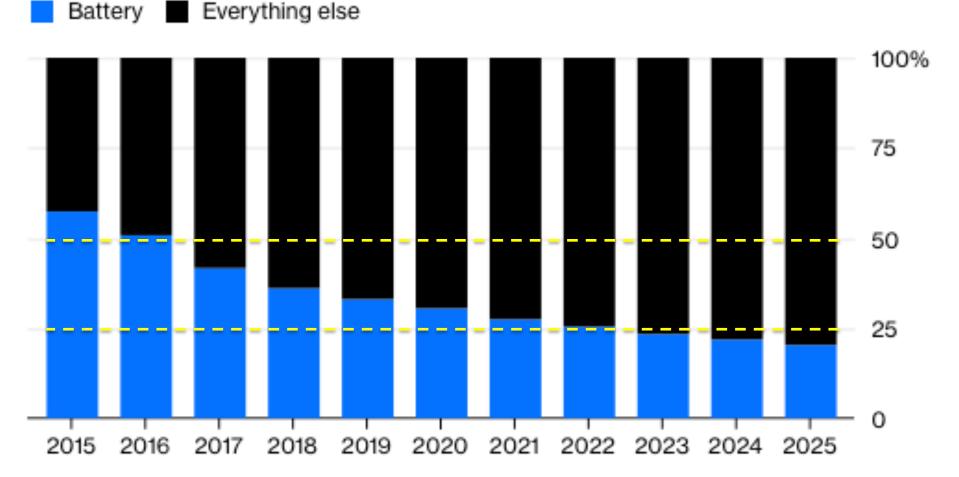
Source: Bloomberg NEF

Battery costs falling rapidly



Source: Bloomberg New Energy Finance

EV battery cost for U.S. medium-size car as a percentage of retail price

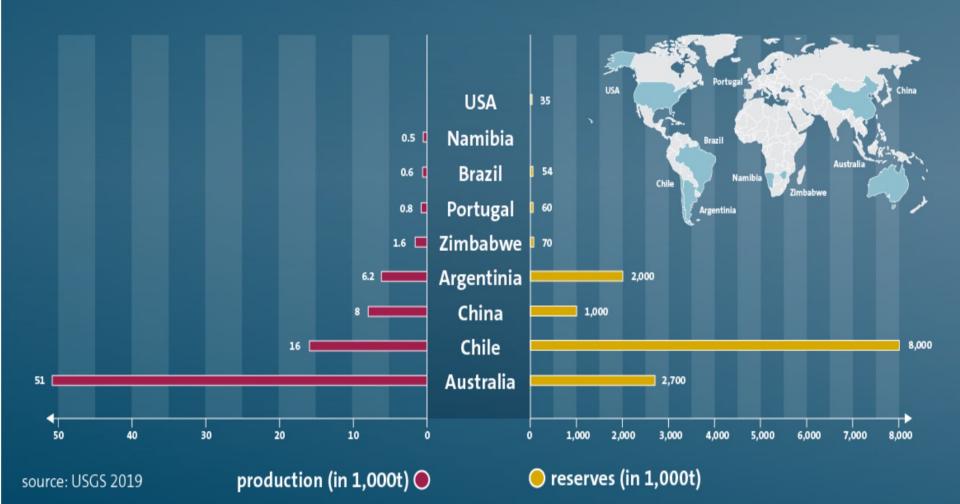


Source: BloombergNEF Note: Includes profit margins and costs other than direct manufacturing costs.

Where will the Lithium come from ?

AUSTRALIA AND CHILE IN THE FRONT ROW

Countries with major Lithium production and reserves







GM Will Suck Lithium from the Salton Sea to Make Batteries

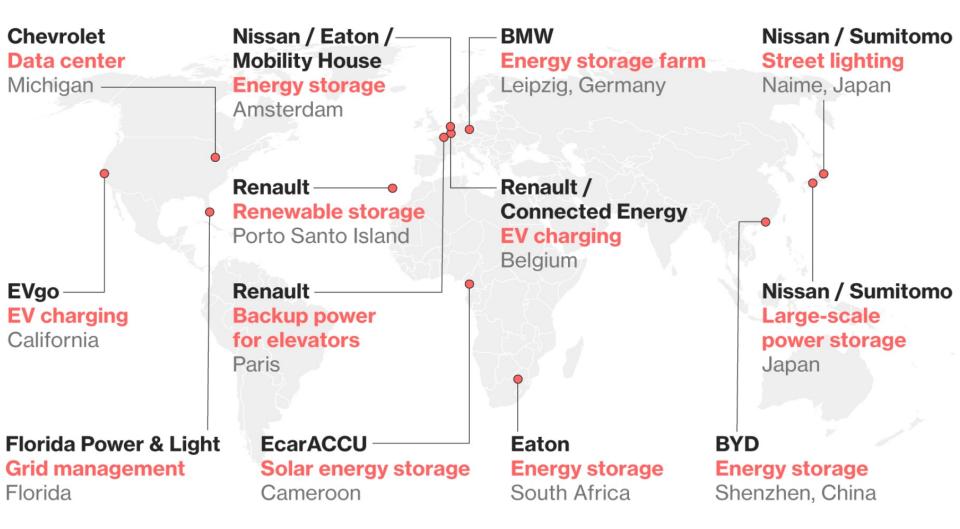
"California Energy Commission's estimate that the <u>Salton Sea area</u> <u>could produce 600,000 tons of</u> <u>lithium per year</u>, which is amazing <u>since the entire world's industry</u> <u>produced a mere 85,000 tons of</u> <u>lithium in all of 2019.."</u> Source: AutoWeek July 2021

Estimated to be approximately 40 years of lithium for global EV battery production needs !

What about the "old" batteries?- Re-purposing

A New Lease on Life

Where electric-vehicle batteries are being used and tested for new roles



What about the "old" batteries? - Re-cycling

VW plans to scale up process to recover 95% of EV batteries' raw materials

STEPHEN EDELSTEIN

MARCH 10, 2021

🔍 9 COMMENTS

V olkswagen is just starting to ramp up production of electric cars based on its MEB platform, but the automaker is already thinking of how to recycle battery packs once those vehicles have reached the end of their lifecycles.

VW announced on Tuesday that it will scale up a process for recovering raw materials from used EV batteries. The automaker opened what it calls a pilot battery-recycling plant in Salzgitter, Germany, earlier this year, and hopes to open similar plants around the world.

20

View Gallery

LITHIUM-ION BATTERY RECYCLING FINALLY TAKES OFF IN NORTH AMERICA AND EUROPE

Li-Cycle, Northvolt, and Ganfeng Lithium are among those building recycling plants, spurred by environmental and supply-chain concerns

ATER THIS YEAR, the Canadian firm Li-Cycle will begin constructing a US \$175 million plant in Rochester, N.Y., on the grounds of what used to be the Eastman Kodak complex. When completed, it will be the largest lithium-ion battery-recycling plant in North America.

The plant will have an eventual capacity of 25 metric kilotons of input material, recovering 95 percent or more of the cobalt, nickel, lithium, and other valuable elements through the company's zero-wastewater, zero-emissions process. "We'll be one of the largest domestic sources of nickel and lithium, as well as the only source of cobalt in the United States," says Ajay Kochhar, Li-Cycle's cofounder and CEO. Ford, Redwood form <u>'circular'</u> <u>supply chain for</u> EV battery materials Sept 22, 2022 (Reuters) - Ford Motor Co (F.N) and startup Redwood Materials said on Wednesday they are partnering to form <u>a "closed loop" or circular supply</u> <u>chain for electric vehicle batteries, from</u> <u>raw materials to recycling.</u>

The aim is to lower the cost of EVs by reducing the dependence on imported materials, while also narrowing the environmental impact from mining and refining of battery materials.



INDER - REVIEWS - BEST CARS - NEWS - PRICES MORE

Ford bets \$11.4B on battery plants, EV factories in biggest-ever investment

Recycling ... It's Happening Now

Base 1 EV Battery Recycling Facility

When fully operational in Q4 2022, the **facility** will **recycle** 30,000 metric tons of lithium-ion **batteries** and **manufacturing** scrap a year. That's about 70,000 ...



Construction Dive

https://www.constructiondive.com > news > turner-tea...

Turner teams up on \$1B EV battery recycling plant

Dec 7, 2022 — Turner Construction, Kokosing Industrial and SSOE Group landed a \$1 billion design-build contract to construct an electric vehicle **battery** ...



live5news.com

https://www.live5news.com > 2022/12/13 > berkeley-co-...

Berkeley Co. approves \$3.5B, 30-year deal with battery ...

Dec 12, 2022 — Berkeley County ...



Fast Company

https://www.fastcompany.com > the-largest-battery-recyc...

The largest battery recycling plant in North America is ...

Jan 10, 2022 — Along with **recycling** old **batteries**, **battery** recyclers can **recycle** scrap that's produced at **battery factories**; in **Battery** Resourcers' case, it ...



Reuters https://www.reuters.com > markets > commodities > cirba...

<u>Cirba Solutions to pour \$300 mln into South Carolina ...</u>

Mar 22, 2023 — U.S.-based Cirba Solutions will invest more than \$300 million in a lithium-ion EV **battery recycling plant** in South Carolina that will ...

Our Plants - Lithion Technologies

Lithion deploys global battery recycling plants, through strategic partnerships and licensing of our proprietary technologies.



electrive.com

https://www.electrive.com > 2023/03/31 > us-ascend-e...

US: Ascend Elements opens battery recycling plant in Georgia

Mar 31, 2023 — US: Ascend Elements opens battery recycling plant in Georgia ... The US American company Ascend Elements has opened its commercial-scale lithium- ...



e

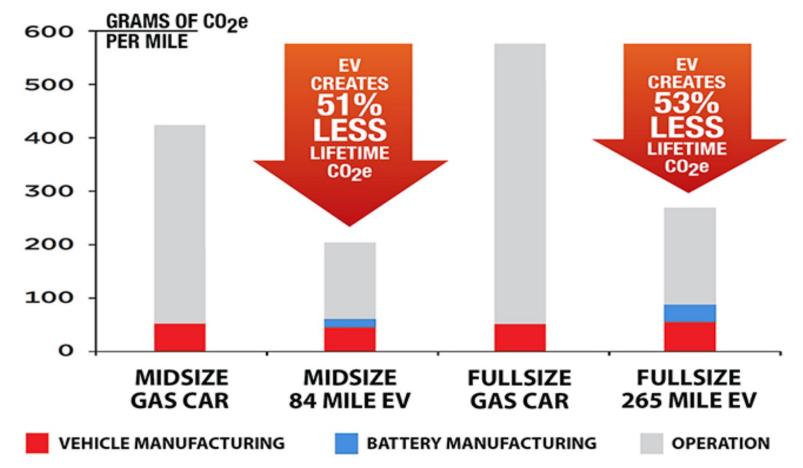
Waste360

https://www.waste360.com > recycling > nations-large...

Nation's Largest EV Battery Recycling Plant Opens in ...

Mar 30, 2023 — Ascend Elements has opened a new electric vehicle battery facility in Georgia, which measures out to be the largest **facility** of its type in ...

CO2 Footprint of EV LIFECYCLE GLOBAL WARMING EMISSIONS GAS VEHICLE VS. ELECTRIC VEHICLE

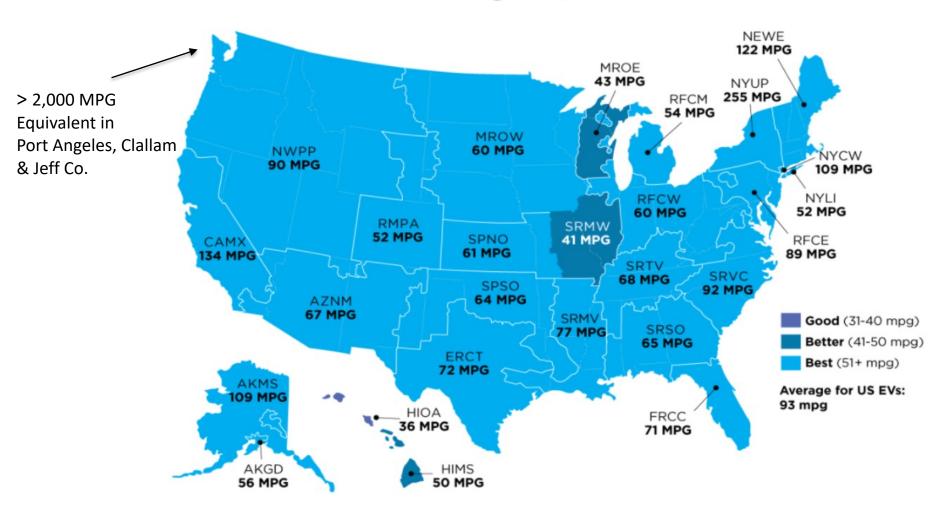


Based on modeling of the two most popular BEVs available today and the regions where they are currently being sold, excess <u>manufacturing emissions are offset within 6 to 16</u> <u>months of average driving</u>. OP is far lower.

Where you live makes a difference

EV Emissions as Gasoline MPG Equivalent

Average EV, 2021*

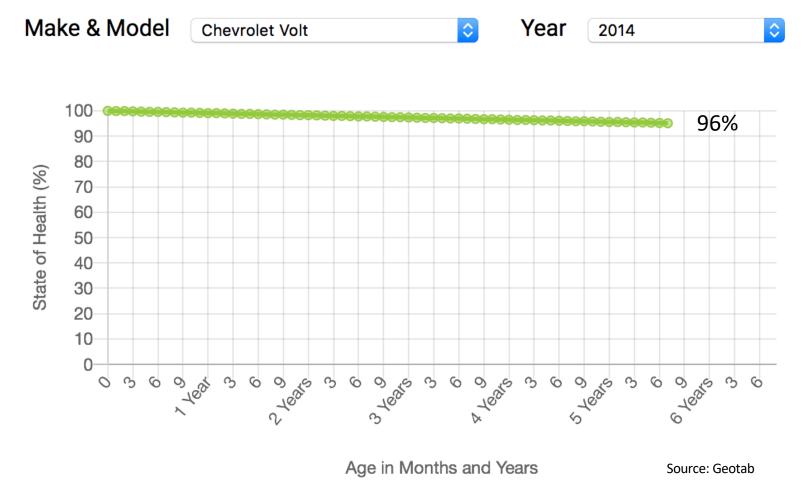


* based on 2019 reported electricity generation emissions

© Union of Concerned Scientists

Source: Union of Concerned Scientists, 2021

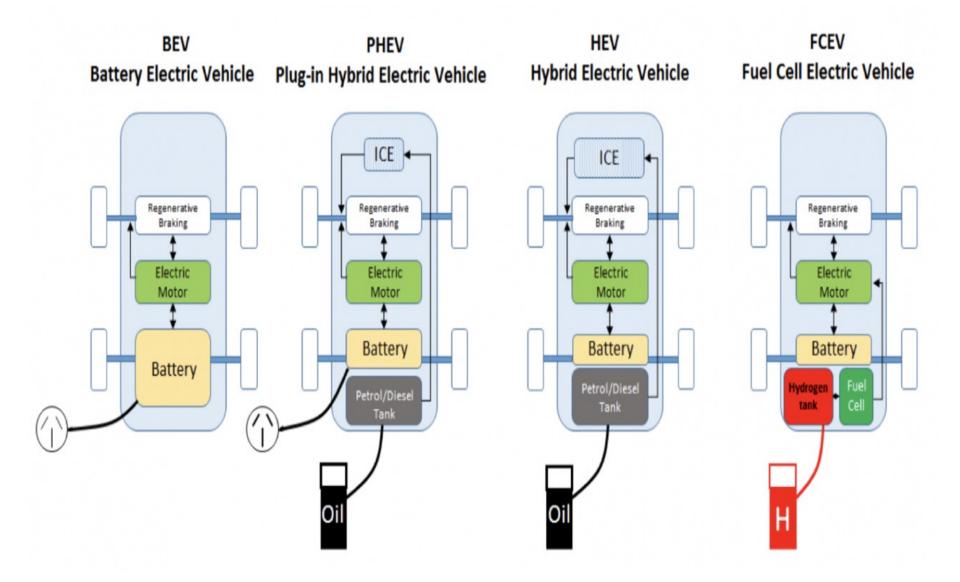
What about Degradation?

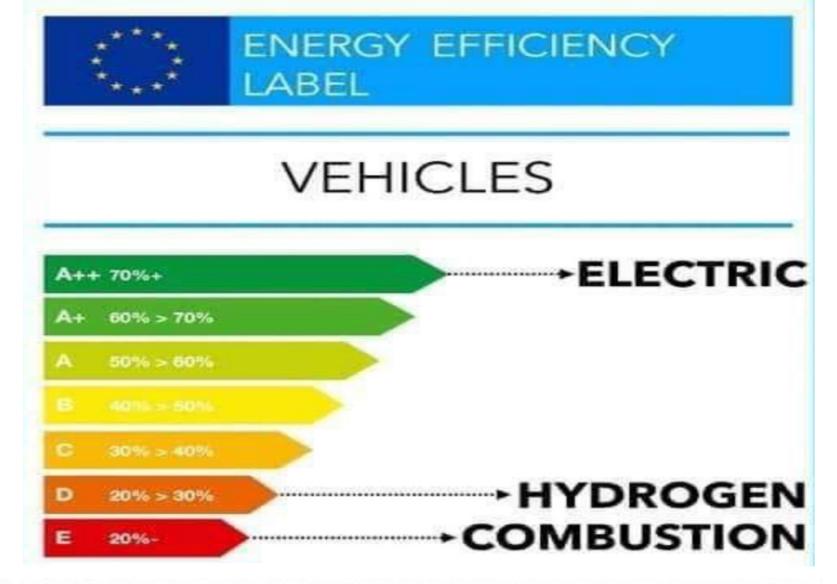


Causes:

- Degradation increases if using DCFC frequently (DC fast charging)
 - <u>Battery Mgt Systems differ between vehicles</u>
 Passive Thermal management systems (ex. Leaf)
 vs Active liquid cooled & heated (preferred)

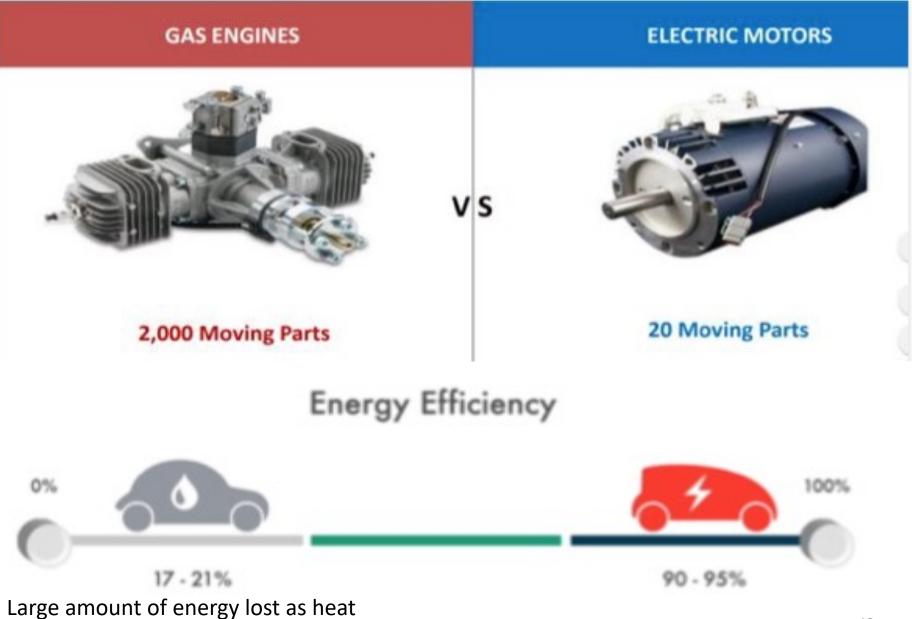
Types of Electrified Vehicles Today



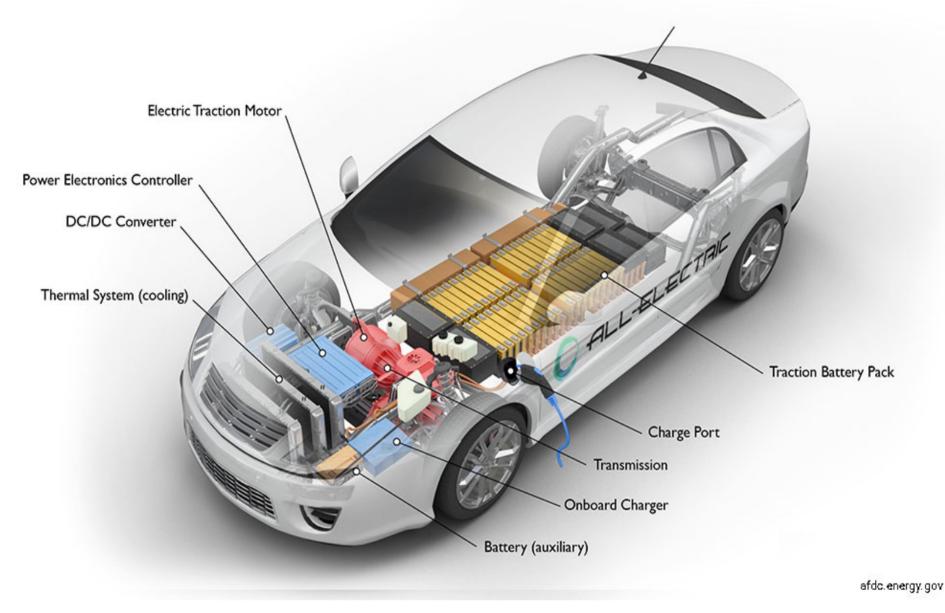


The World requires your Leadership and contribution in order to better use the energy and ensure the transition from fossil sources to renewable sources. Hence, it is important to realize 30% of the energy contained in the fuel of a conventional vehicle (know as 'ICE' Internal Combustion Engine) is actually used to power the car. Even worse, when adding the required energy to produce the final product (fuel) and its transport, the efficiency drops to 13% whereas an electric vehicle obtains a general score of 73%.

Battery Electric Simplicity & Efficiency



100% Battery Electric Simple Design



Owning an EV

Highly reliable – 20 moving parts vs 2000 (ICE)

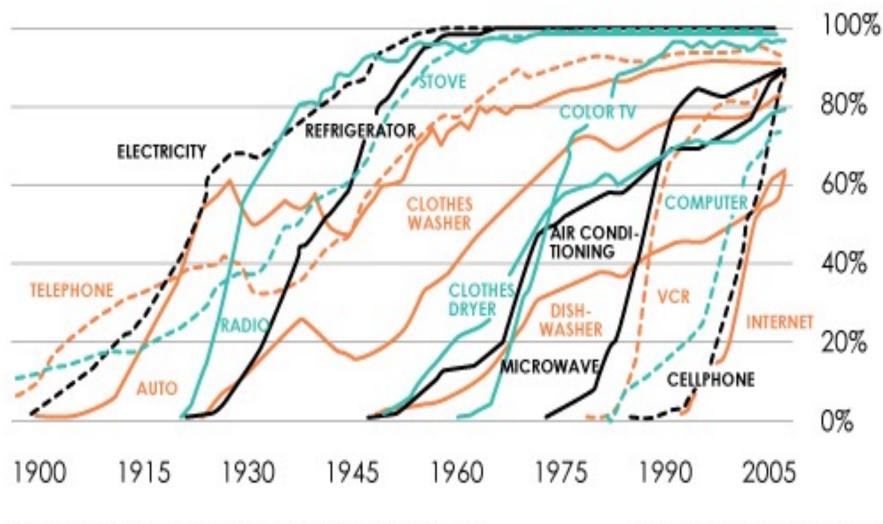
Maintenance Schedule for your 2017 Chevrolet Bolt EV

Certified Service	7,500 miles	15,000 miles	22,500 miles	30,000 miles	37,500 miles	45,000 miles	52,500 miles	60,000 miles	67,500 miles	75,000 miles	82,500 miles	90,000 miles	97,500 miles	105,000 miles	112,500 miles	120,000 miles	127,500 miles	135,000 miles	142,500 miles	150,000 miles
Rotate tires, if recommended for the vehicle, and perform Required Services.	\checkmark	1	1	1	1	√	√	√	√	\checkmark	1	\checkmark	\checkmark	\checkmark	√	1	\checkmark	\checkmark	\checkmark	✓
Replace passenger compartment air filter (or 2 years, whichever comes first).			1			1			1			1			1			1		
Drain and fill vehicle coolant circuits.																				\checkmark

Owning an EV	ICE (Internal Combustion Engine)	Electric Vehicle				
Fuel @ 10,000 miles	\$1,600 (25 mpg @ \$4/gal)	\$285 (3.5 miles/Kwh @\$0.10/kwh)				
Total Fuel \$ at 100,000 mi.	\$16,000	\$2,850				
Oil Changes	\$60 every 5,000 miles	\$0				
Brakes	\$500 to \$800 every 50k	\$0 (over 200k+)				
Radiator Flush	\$100 every 100k	\$0				
Timing Belt	\$1000 every 60k	\$0				
Alternator	\$500 every 100k	\$0				
Water pump	\$500 every 90k	\$0				
Transmission service	\$200 every 60k	\$0				
Battery Coolant Flush	-	\$300 Once every 10 yrs or 100k				
Spark plugs, spark plug wires, fuel filters, 	?\$\$? Repairs ?\$\$?					
Total fuel & maint. @100k	<u>~ \$19,700+</u> VS	~ \$3,150 43				

Decreasing Battery \$, **Increasing Production Volumes, Consumer Comprehending** Benefits, Regulations **Market Transition**

New Technologies and Mainstream Adoption

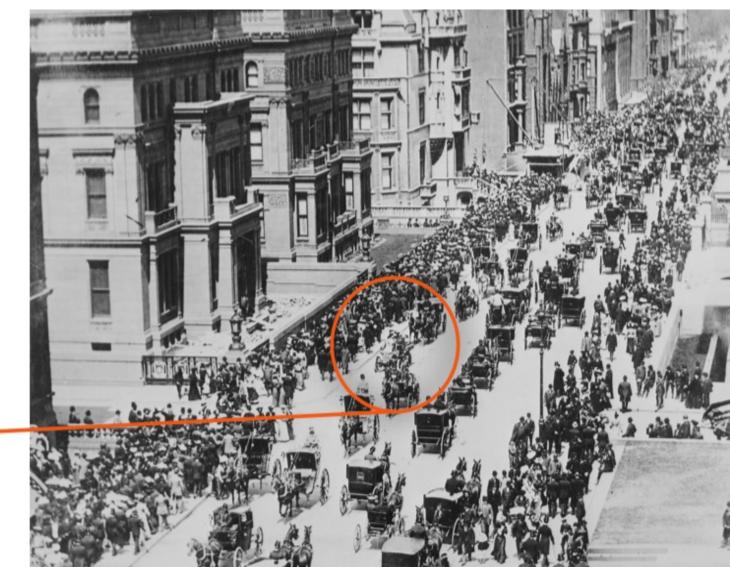


Source: Michael Felton, The New York Times

Speed of Disruption

5th AVE NYC 1900

Where is the car? -

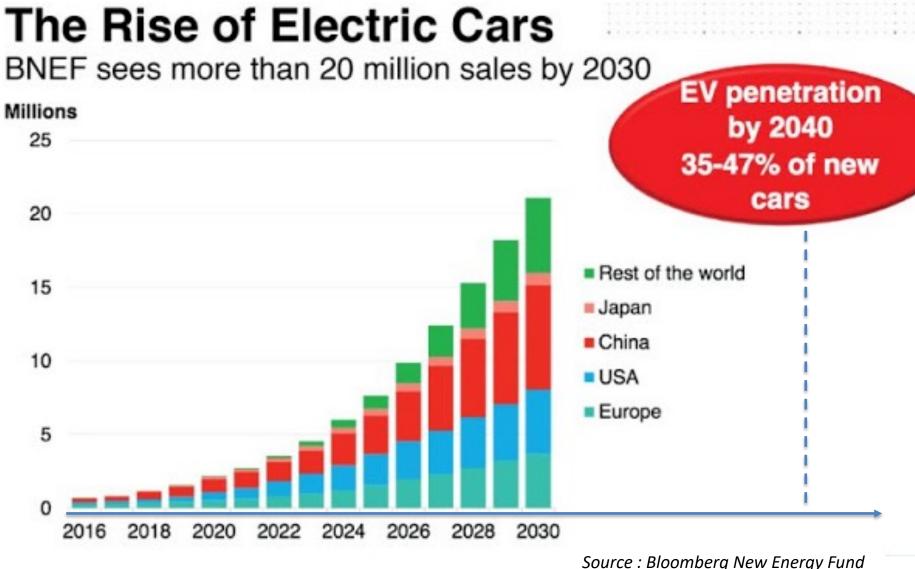


Speed of Disruption

5th AVE NYC 1913

Where is the horse?-



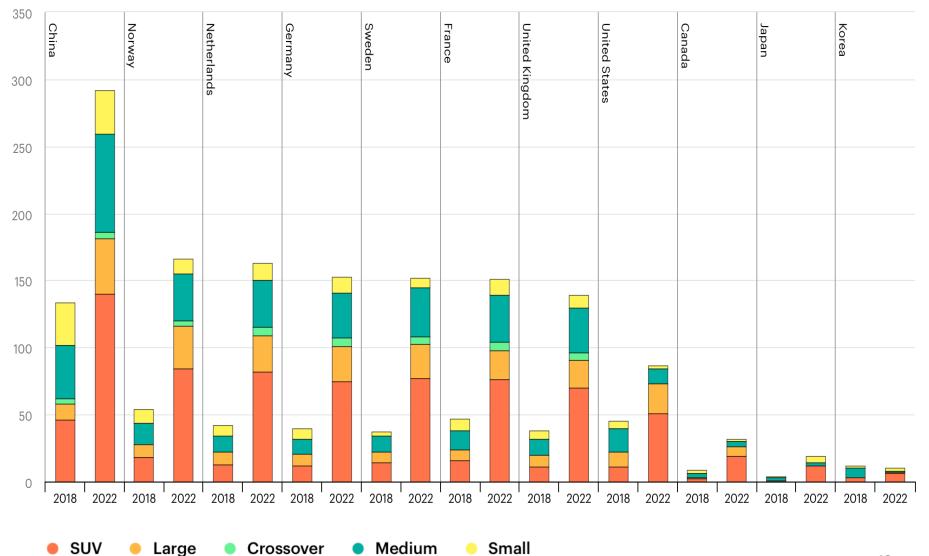


Source : Bloomberg New Energy Fund

By <u>2025</u> EVs projected to be priced <u>equal to or less</u> than gasoline vehicles

EV Models Available by Size, 2022

models available



EV Models -U.S. Availability 2022/23 - 33 models (+ versions) - by 2025 there will be over 2X more, at least three more light trucks

Audi	e-tron GT quattro 20" (2022)	AWD	Hyundai	lonig 5 SE SR RWD 19" (2022)	RWD	Porsche	Taycan (79 kWh) 19" (2022)	RWD
Audi	RS e-tron GT quattro 20" (2022)	AWD	Hyundai	Ionig 5 SE RWD 19" (2022)	RWD	Porsche	Taycan (93 kWh) 19" (2022)	RWD
Audi	e-tron quattro 20" (2022)	AWD	Hyundai	Ioniq 5 SE AWD 19" (2022)	AWD	Porsche	Taycan 4S (79 kWh) 19" (2022)	AWD
Audi	e-tron Sportback quattro 20" (2022)	AWD	Hyundai	Ionig 5 SEL RWD 19" (2022)	RWD	Porsche	Taycan 4S (93 kWh) 19" (2022)	AWD
Audi	e-tron S 20" (2022)	AWD	Hyundai	Ionig 5 SEL AWD 19" (2022)	AWD	Porsche	Taycan GTS (93 kWh) 20" (2022)	AWD
Audi	e-tron S 21" (2022)	AWD	Hyundai	Ionig 5 Limited RWD 19" (2022)	RWD	Porsche	Taycan Turbo (93 kWh) 20" (2022)	AWD
Audi	e-tron S Sportback 20" (2022)	AWD	Hyundai	Ionig 5 Limited AWD 20" (2022)	AWD	Porsche	Taycan Turbo S (93 kWh) 21" (2022)	AWD
Audi	e-tron S Sportback 21" (2022)	AWD	Hyundai	IONIQ Electric (2021)	FWD	Porsche	Taycan 4 Cross Turismo 19" (2022)	AWD
Audi	Q4 40 e-tron 19" (2022)	RWD	Hyundai	Kona Electric (2022)	FWD	Porsche	Taycan 4S Cross Turismo 19" (2022)	AWD
Audi	Q4 50 e-tron quattro 19" (2022)	AWD	Jaguar	I-PACE EV400 (2022)	AWD	Porsche	Taycan GTS Sport Turismo 20" (2022)	AWD
Audi	Q4 Sportback 50 e-tron quattro 20" (2022)	AWD	Kia	EV6 Light RWD SR 19" (2022)	RWD	Porsche	Taycan Turbo Cross Turismo 20" (2022)	AWD
BMW	i4 eDrive40 18" (2022)	RWD	Kia	EV6 Wind RWD LR 19" (2022)	RWD	Porsche	Taycan Turbo S Cross Turismo 20" (2022)	AWD
BMW	i4 M50 19" (2022)	AWD	Kia	EV6 Wind AWD LR 19" (2022)	AWD	Rivian	R1S (Large pack, 21") (2022)	AWD
BMW	iX xDrive50 20" (2022)	AWD	Kia	EV6 GT-Line RWD LR 19" (2022)	RWD	Rivian	R1T (Large pack, 21") (2022)	AWD
Cadillac	Lyriq Debut Edition (2023)	RWD	Kia	EV6 GT-Line AWD LR 19" (2022)	AWD	Tesla	Model 3 RWD 18" (2022)	RWD
Chevrolet	Bolt EV (2022)	FWD	Kia	EV6 First Edition AWD LR 20" (2022)	AWD	Tesla	Model 3 RWD 19" (2022)	RWD
Chevrolet	Bolt EUV (2022)	FWD	Kia	Niro EV (2022)	FWD	Tesla	Model 3 Long Range AWD 18" (2022)	AWD
Ford	F-150 Pro SR 18" (2022)	AWD	Lucid	Air Dream Edition Performance 19" (2022)	AWD	Tesla	Model 3 Long Range AWD 19" (2022)	AWD
Ford	F-150 Pro ER (fleets) 18" (2022)	AWD	Lucid	Air Dream Edition Performance 21" (2022)	AWD	Tesla	Model 3 Perf. LR AWD 20" (2022)	AWD
Ford	F-150 Lightning XLT SR 18" (2022)	AWD	Lucid	Air Dream Edition Range 19" (2022)	AWD	Tesla	Model S LR AWD 19" (2022)	AWD
Ford	F-150 Lightning XLT ER 20" (2022)	AWD	Lucid	Air Dream Edition Range 21" (2022)	AWD	Tesla	Model S LR AWD 21" (2022)	AWD
Ford	F-150 Lightning Lariat SR 20" (2022)	AWD	Lucid	Air Grand Touring 19" (2022)	AWD	Tesla	Model S Plaid 19" (2022)	AWD
Ford	F-150 Lightning Lariat ER 20" (2022)	AWD	Lucid	Air Grand Touring 21" (2022)	AWD	Tesla	Model S Plaid 21" (2022)	AWD
Ford	F-150 Lightning Platinum ER 22" (2022)	AWD	Mazda	MX-30 (2022)	FWD	Tesla	Model X LR AWD 20" (2022)	AWD
Ford	Mustang Mach-E Select SR RWD 18" (2022)	RWD	Mercedes	EQS 450+ (RWD; 20") (2022)	RWD	Tesla	Model X LR AWD 22" (2022)	AWD
Ford	Mustang Mach-E Select SR AWD 18" (2022)	AWD	Mercedes	EQS 580 4MATIC (AWD; 21") (2022)	AWD	Tesla	Model X Plaid 20" (2022)	AWD
Ford	Mustang Mach-E Premium SR RWD 19" (2022)	RWD	MINI	Cooper SE (2022)	FWD	Tesla	Model X Plaid 22" (2022)	AWD
Ford	Mustang Mach-E Premium SR AWD 19" (2022)	AWD	Nissan	Ariya Venture+ FWD 19" (2023)	FWD	Tesla	Model Y Long Range AWD 19" (2022)	AWD
Ford	Mustang Mach-E Premium ER RWD 19" (2022)	RWD	Nissan	Ariya Evolve+ FWD 19" (2023)	FWD	Tesla	Model Y Long Range AWD 20" (2022)	AWD
Ford	Mustang Mach-E Premium ER AWD 19" (2022)	AWD	Nissan	Ariya Premiere FWD 19" (limited) (2023)	FWD	Tesla	Model Y Perf. LR AWD 21" (2022)	AWD
Ford	Mustang Mach-E Route 1 ER RWD 18" (2022)	RWD	Nissan	Ariya Platinum+ e-40RCE AWD 19" (2023)	AWD	Volvo	C40 Recharge (2022)	AWD
Ford	Mustang Mach-E Route 1 ER AWD 18" (2022)	AWD	Nissan	LEAF S (40 kWh) (2022)	FWD	Volvo	XC40 Recharge (2022)	AWD
Ford	Mustang Mach-E GT ER AWD 20" (2022)	AWD	Nissan	LEAF e+ S (62 kWh) (2022)	FWD	Volkswagen	ID.4 Pro 19" (2022)	RWD
Ford	Mustang Mach-E GT Perf. ER AWD 20" (2022)	AWD	Nissan	LEAF e+ SV (62 kWh) (2022)	FWD	Volkswagen	ID.4 Pro S 19" (2022)	RWD
GMC	Hummer EV Pickup (Edition 1) (2022)	AWD	Polestar	2 Single Motor 19" (2022)	FWD	Volkswagen	ID.4 AWD Pro 19" (2022)	AWD
			Polestar	2 Dual Motor 19" (2022)	AWD	Volkswagen	ID.4 AWD Pro S 19" (2022)	AWD

Subaru Solterra Toyota bZ4X

Cities & Municipalities









ELEBETTTRANST

Trucking













GM Acquires 25 Percent Stake in Pure Watercraft to Accelerate All-Electric Boating

Agreement combines GM technology with Pure Watercraft propulsion systems to expand allelectric marine transportation





Vehicle to Load (V2L)

- Worksite
- Camping
- Residential back up
- Christmas lights.....





Performance - Instant Torque!



Chevrolet Bolt

0-60 MPH

QUARTER MILE

6.3 sec

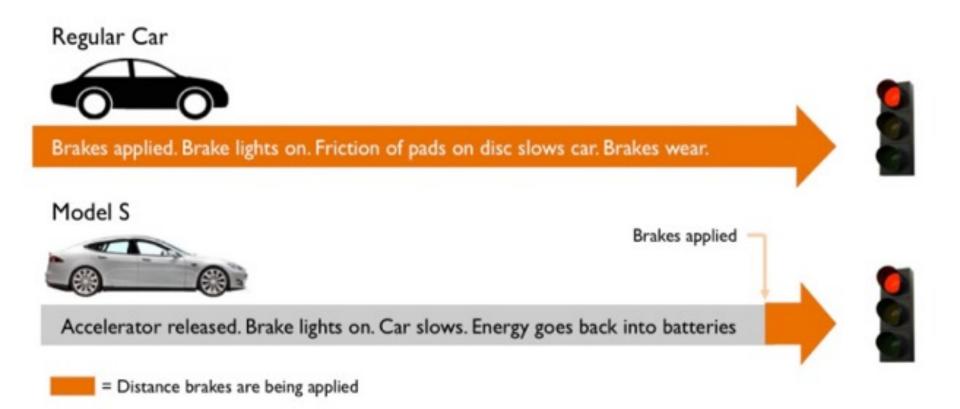
14.9 sec @ 93.1 mph

Benefits - Driving an EV is Fun!

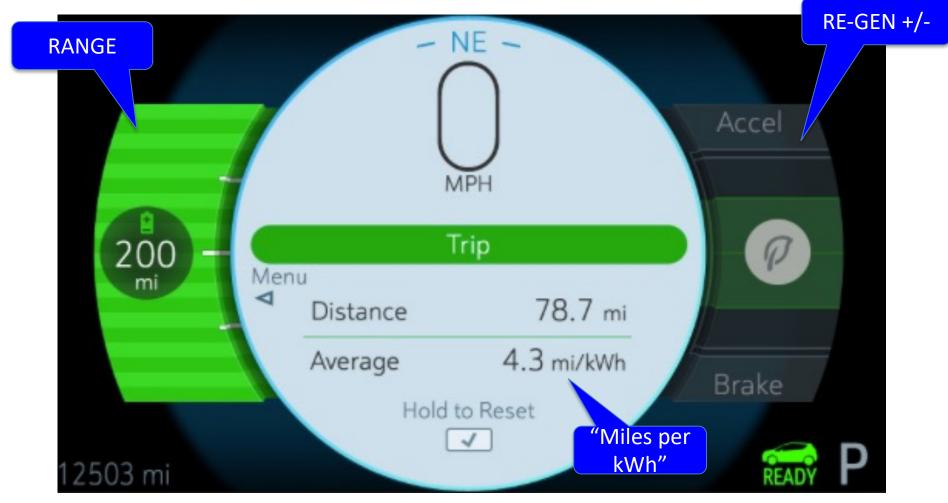
- Instant Power, 100% torque at 0 RPM! Bolt is 0 60mph in 6.3 Seconds!
- Low Center of Gravity handles curves better
- Silent no transmission direct drive
- > Pre-heat or Pre-air condition while charging & before leaving home
- Heating and Cooling sitting in ferry line no "idling"
- Leave home with a "full tank"
 - no gas station stops or oil checks (no drips)
- Regenerative Braking "One Pedal Driving" Minimal brake pad wear!

Regenerative Braking – "one pedal driving"

- Electric motor acts like a generator when decelerating
- Greatly reduces brake wear



Simple to operate



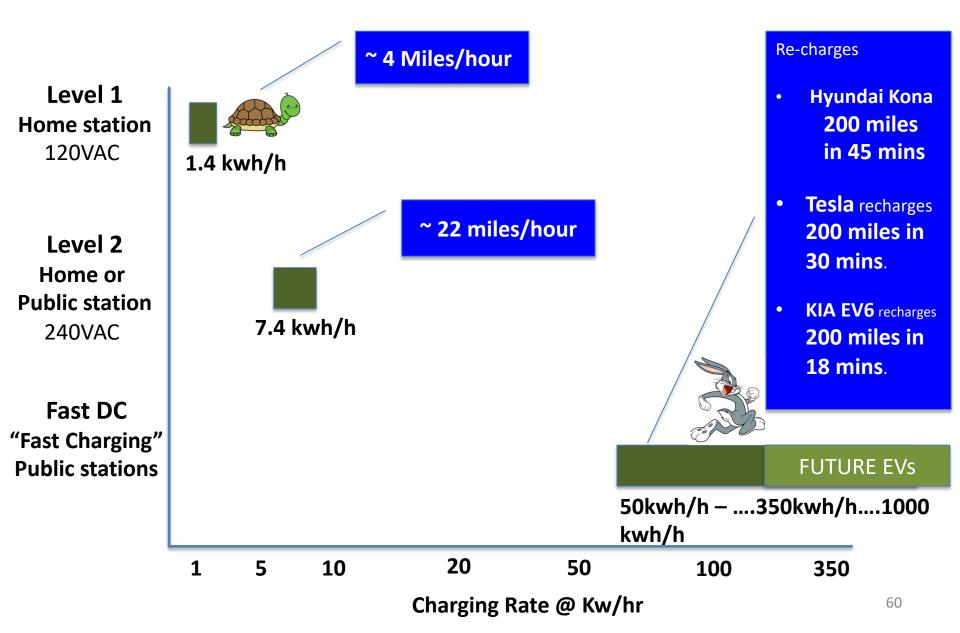
- > No oil pressure
- No water temp
- No engine coolant

- > No water pump or alternator
- No belts to adjust or replace
- No exhaust system to rust

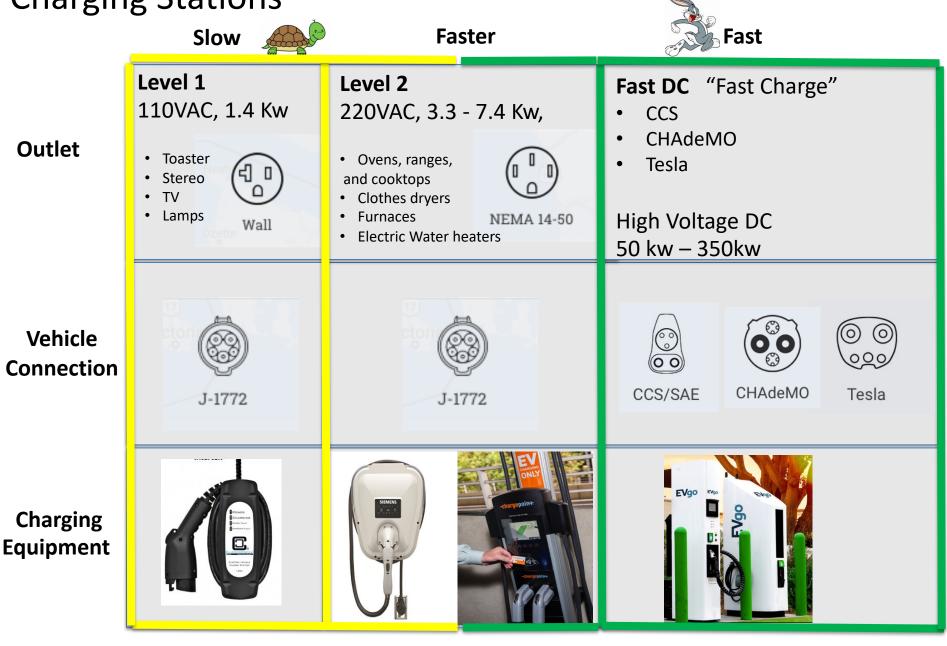
Charging Networks



Charging Stations



Charging Stations



Home

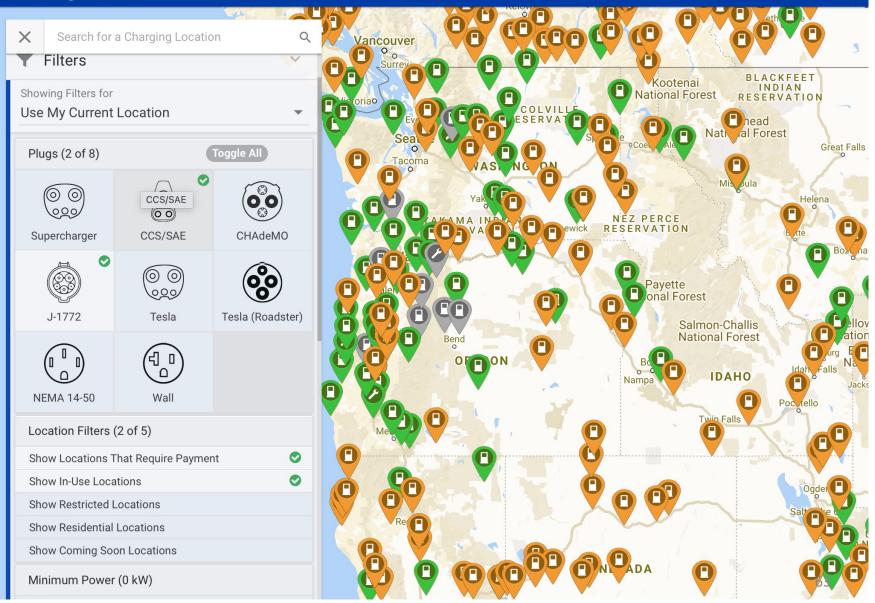
Public

Public Charging Networks

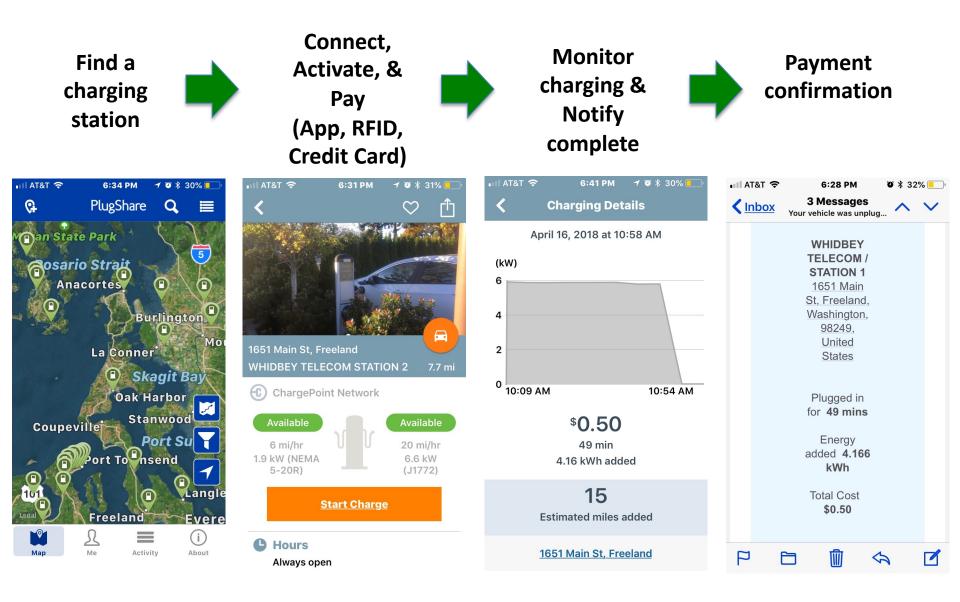


Mobile apps & Networks – Fast DC & Level 2

PlugShare



Using a Public Charging Station with Smartphone



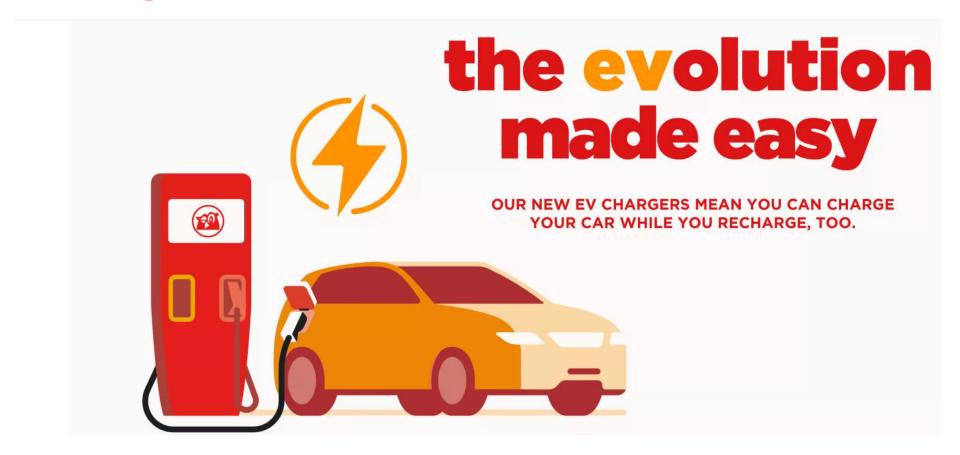
The Future - EV Charging Stations & Convenience Stores



- Shell converts UK gas stations to EV charging, featuring nine 175-kW chargers, demonstrating a way for stations to adapt to the EV age.
- The 175-kW chargers can charge most EVs from 0% to 80% state of charge in 10 minutes.

Changing Paradigm

CURRENT CONTEST STORE LOCATOR OUR PRODUCTS WORKING WITH US ABOUT US



Changing Paradigm



Food

Drinks

7REWARDS

Order 7NOW Delivery

Shop 7Collection



Are they affordable ?

Base price (MSRP + DST and after Tax Credit)

2023 Chevrolet Bolt EV 1LT 17-inch	25 <mark>9</mark> \$19 995				
2023 Chevrolet Bolt EUV LT 17-inch	247 \$21 295				
2023 Nissan Leaf S (40 kWh) 16-inch	149 \$29 135				
2024 MINI Cooper SE Hardtop 2 door 16-inch	114 \$31 895				
2023 Volkswagen ID.4 Standard 19-inch	209	\$32 790			
2023 Hyundai Kona Electric 17-inch	258	\$34 885			
2023 Mazda MX-30 18-inch	100	\$35 485			
2023 Nissan Leaf e+ SV Plus (60 kWh) 17-inch	212	\$37 135			
2023 Volkswagen ID.4 Pro 19-inch	275	\$37 790			
2023 Volkswagen ID.4 S 20-inch	209	\$37 790			
2023 Tesla Model 3 RWD 18-inch	272	\$38 130			
2023 Tesla Model 3 RWD 19-inch	267	\$39 630			
2023 Kia Niro EV 17-inch	253	\$40 875			
2023 Ford Mustang Mach-E Select SR LFP RWD 18-inch	250	\$41 045			
2023 Volkswagen ID.4 AWD Pro 19-inch	255	\$41 590			
2023 Tesla Model Y AWD (4680) 19-inch	279	\$41 630			
2023 Hyundai Ioniq 6 SE RWD Standard Range 18-inch	240	\$42 715			
2023 Hyundai Ioniq 5 SE SR RWD 19-inch	220	\$42 785			
2023 Volkswagen ID.4 Pro S 20-inch	275	\$42 790			
2023 Toyota bZ4X XLE FWD 18-inch	252	\$43 335			
2023 Tesla Model Y AWD (4680) 20-inch	269	\$43 630			
2023 Kia EV6 RWD SR 19-inch	232	\$43 925			
2023 Ford Mustang Mach-E Select SR LFP AWD 18-inch	226	\$44 045			
2023 Nissan Ariya Engage FWD (63 kWh) 19-inch	216	\$44 525			
2023 Tesla Model Y Long Range AWD 19-inch	330	\$44 630			
2023 Ford Mustang Mach-E Premium SR LFP RWD 19-inch	250	\$45 045			
2023 Tesla Model 3 Long Range AWD 18-inch	333	\$45 130			
2023 Toyota bZ4X XLE AWD 18-inch	228	\$45 415			
2023 Subaru Solterra Premium AWD 18-inch	228	\$46 220			
2023 Volkswagen ID.4 AWD Pro S 20-inch	255	\$46 590			
2023 Hyundai Ioniq 6 SE RWD Long Range 18-inch	361	\$46 615			
2023 Tesla Model Y Long Range AWD 20-inch	318	\$46 630			
2023 Tesla Model 3 Long Range AWD 19-inch	315	\$46 630			
2023 Hyundai Ioniq 5 SE RWD 19-inch	303	\$46 835			

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Are they affordable? - Used EV prices - Ads from Paramount Motors Seattle



2021 Volkswagen ID.4 1st Edition 1st Edition 4dr Crossover Price Mileage

\$29,995

Mileage **31,130**



2018 Chevrolet Bolt EV LT

LT 4dr Hatchback

Price	Mileage
\$17,995	44,110



2021 MINI Hardtop 2 Door Cooper SE

Cooper SE 2dr Hatchback

Price **\$25,995** Mileage **19,639**



2020 Nissan LEAF SV SV 4dr Hatchback

Price	Mileage
\$18,995	12,756

Federal Tax Incentives

Who Qualifies

- credit <u>up to \$7,500</u> new, qualified plug-in EV or fuel cell electric vehicle (FCV).
- individuals and their businesses.
- modified adjusted gross income (AGI) may not exceed:
- •\$300,000 for married couples filing jointly
- •\$225,000 for heads of households
- •\$150,000 for all other filers

Federal Tax Incentives – Jobs to USA Qualified Vehicles

- Have a battery capacity of at least 7 kilowatt hours
- Have a gross vehicle weight rating of less than 14,000 pounds
- Be made by a qualified manufacturer.
 - (FCVs do not need to be made by a qualified manufacturer to be eligible)
- <u>Undergo final assembly in North America</u>
- <u>Meet critical mineral and battery component requirements</u>
- You buy the vehicle new (<u>MSRP</u>) can't exceed:
- •\$80,000 for vans, sport utility vehicles and pickup trucks
- •\$55,000 for other vehicles

Federal Tax Incentives – Jobs to USA

- For vehicles placed in service April 18, 2023 and after:
- Vehicles will have to meetnew critical mineral and battery component requirements for a credit up to:
- \$3,750 if the vehicle meets the critical minerals requirement only
- \$3,750 if the vehicle meets the battery components requirement only
- \$7,500 if the vehicle meets both
- A vehicle that doesn't meet either requirement will not be eligible for a credit.

Federal Tax Incentives – FuelEconomy.gov

Model Year

From:		To: (optional)	
2023	*	Select	*
Select Make			
✓ All			*
BMW			
Cadillac			
Chevrolet			\$
Chrysler			
Ford			
Jeep			
Lincoln			
Rivian			
Tesla			
Volkswagen			

Several offshore automakers have plans to manufacture EVs in US due to the new US legislation

Federal Tax Credits for Plug-in Electric and Fuel Cell Electric Vehicles Placed in Service in 2023 or After

(Vehicles placed in service on or after April 18, 2023)

https://fueleconomy.gov/feg/tax2023.shtml

Washington Tax Credits

Washington state offers tax credits in the form of tax exemptions for new and used clean/alternative fuel vehicles. Some plug-in hybrids qualify for the exemption, but the sale price or value for a **new vehicle cannot exceed \$45,000**, including delivery and other fees. That said, the tax exemption only covers a portion of the purchase price.

As of August 2023, the amount is \$15,000 for a new vehicle sold or leased.

Washington Tax Credits for Buying Used EVs

Used car buyers in Washington may be eligible for a used EV tax exemption if their chosen **vehicle's purchase price is \$30,000 or less**. Like the new EV exemption, the state does not cover the entire purchase price. Instead, **Washington exempts up to \$16,000 of the used sales or leased price.**

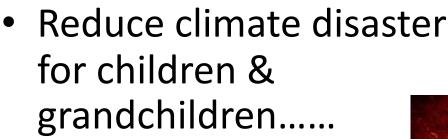
Washington Credits for Installing Home Charging Stations

Washington offers tax exemptions for "anyone who purchases an electric vehicle battery or fuel cell, or installs an electric vehicle battery, fuel cell charging station, or hydrogen fueling stations."

• Power Utility Co may offer REBATE for home charging station

Drive Electric

- Performance
- Fuel and Maintenance savings (\$0.03/mile @\$0.09/kwh)











Thank you !

Tony Billera www.linkedin.com/in/tonybillera tony.billera@gmail.com Favorite Links : <u>jeffersoncan.org</u>

<u>coltura.org</u>

cityofpa.us/1010/Climate-Resiliency-Plan

Olyclimate.org

www.aboutCATES.org

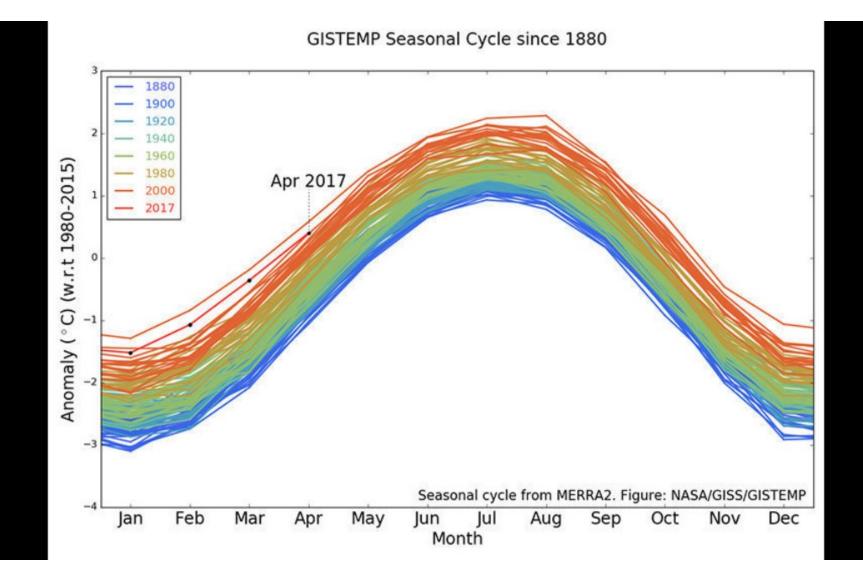


Appendix

• WHATS REALLY WARMING THE WORLD?

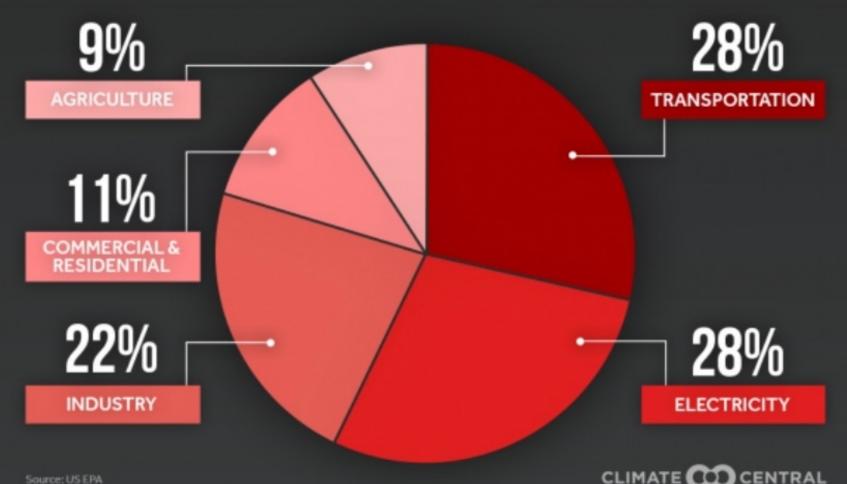
https://www.bloomberg.com/graphics/2015whats-warming-the-world/

Increasing temperatures



GREENHOUSE GAS SOURCES

United States Greenhouse Gas Emissions by Sector



Port Angeles Climate Resiliency Project

Inventory Results: 2019 Community Snapshot

Main Sources of Emissions (in order):

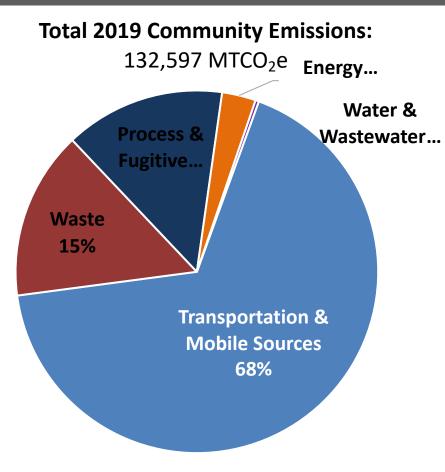
- 1. Transportation & mobile sources
- 2. Solid waste generation & landfill operations
- 3. Process & fugitive emissions (e.g., refrigerants)

Major Data Sources

- City of Port Angeles Public Works & Utilities (Energy, Solid Waste, Water & Wastewater)
- Port of Port Angeles & Black Ball Ferry
- Washington State Department of Transportation (WSDOT)
- U.S. Energy Information Administration

Key Considerations

- Propane data downscaled from state-level usage data; scaled based on households
- No commercial/industrial propane estimates available -
- Vehicle mileage data was downscaled from annual county-level data from WSDOT



Port Angeles Climate Resiliency Project

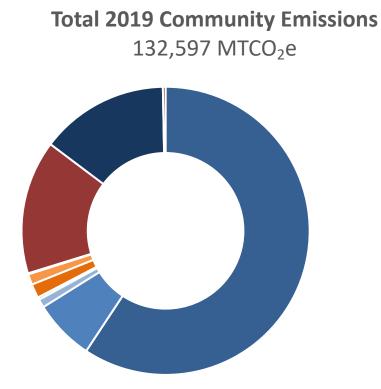
Inventory Results: Detailed Community Findings

Major Drivers of Emissions:

- On-road cars, motorcycles, SUVs, and trucks (59%)
- Solid waste generation & landfill operations (15%)
- Refrigerant leakage & electricity losses (14%)

Government operations make up ~1% of total emissions*

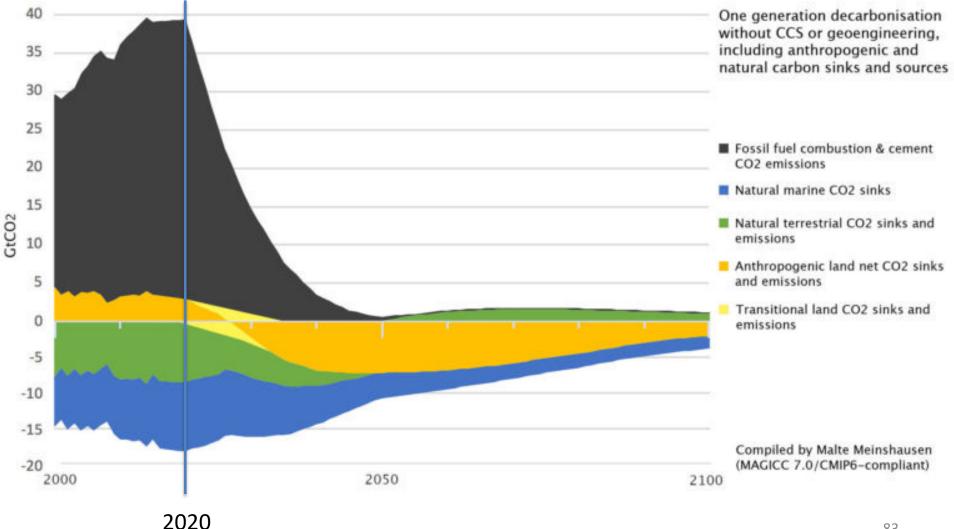
*The government operations inventory is still being finalized to include results from an upcoming employee commute survey



- On-Road Vehicles
- Off-Road Vehicles
- Port of Port Angeles
- Marine Vessels
- Residential Energy
- Commercial Energy
- Industrial Energy

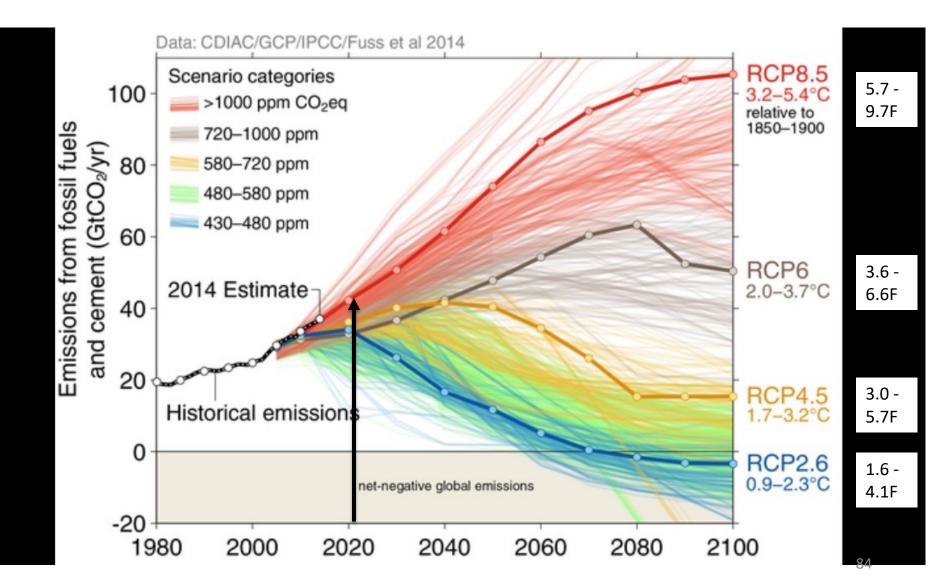
Decarbonization urgency

Best case still 2C - 3.5C (3.6 - 6F) by 2100 Assuming no GHG extraction CCS tech or geoengineering



Climate Models

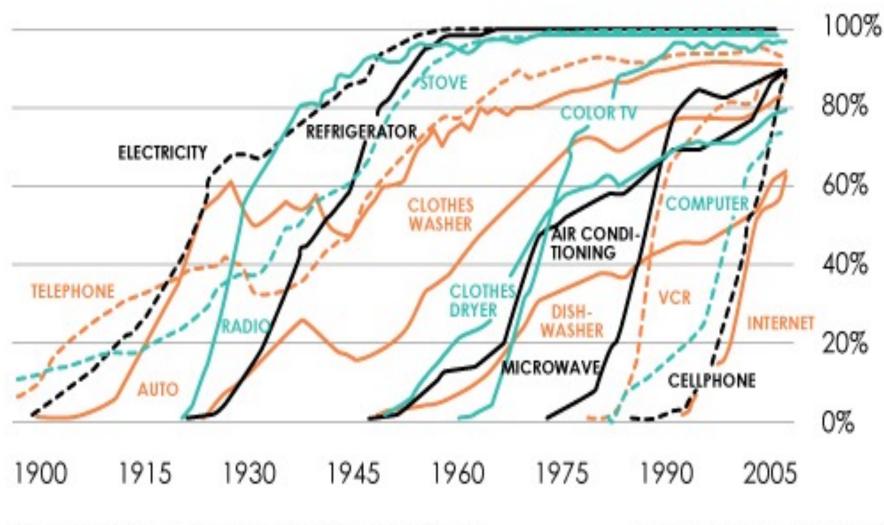
Representative Concentration Pathways (RCP)



Quickest Production Cars (0-60)

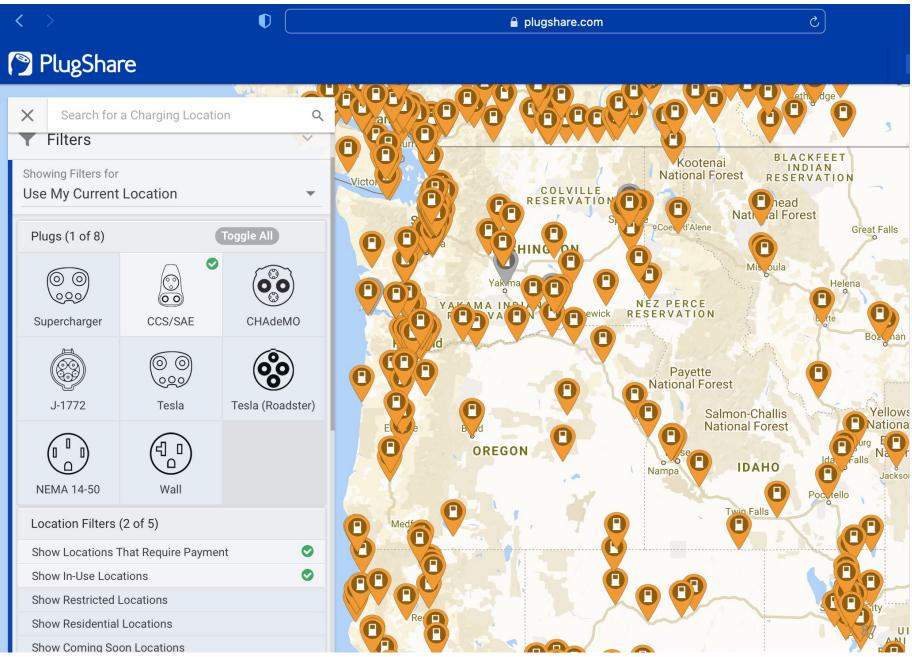
Carl	Model Year	Test Results	Noted specs
Porsche 918 Spyder	2015	2.1 sec	naturally aspirated
<u>Tesla Model S</u> P100D	2017 ^[x]	2.28 sec	All-electric, with 5 seats
<u>Lamborghini Huracán</u> <u>Performante^[viii]</u>	2018	2.3 sec	Naturally aspirated
<u>Porsche Taycan</u> Turbo S ^[xii]	2020	2.4 sec	All-electric, with 4 seats
<u>Tesla Model</u> <u>S</u> Performance w/Ludicrous Model	2020	2.4 sec	All-electric, with 5 seats

New Technologies and Mainstream Adoption



Source: Michael Felton, The New York Times

Mobile apps & Networks – Fast DC



Electric Vehicles are Quick!

211	5.2		
262	5.3		
263	5.3		
222	5.5		
218	5.5		
249	5.7		
230	5.8		
305	6.1		
300	6.1		
226	6.5		
215	6.5		
259	6.5		
153	6.8		
114	6.9		
247	7.0		
265	7.0		
153	7.2		
149	7.4		
239	7.5		
258	7.9		

2021 Ford Mustang Mach-E Select SR AWD \$39,195 2021 Tesla Model 3 Standard Range Plus \$41,190 2021 Tesla Model 3 Standard Range Plus \$41,190 2021 Audi e-tron \$59,495 2021 Audi e-tron Sportback \$62,695 2021 Volkswagen ID.4 AWD Pro \$37,370 2021 Ford Mustang Mach-E Select SR RWD \$36,495 2021 Ford Mustang Mach-E Route 1 ER RWD \$44,000 2021 Ford Mustang Mach-E Premium ER RWD \$46,200 2022 Nissan LEAF e+ S (62 kWh) \$25,875 2022 Nissan LEAF e+ SV (62 kWh) \$30,875 2022 Chevrolet Bolt EV \$31,995 2021 BMW i3s \$41,145 2022 MINI Cooper SE \$23,250 2022 Chevrolet Bolt EUV \$33,995 2022 Polestar 2 Single Motor 19" \$39,700 2021 BMW i3 \$37,945 2022 Nissan LEAF S (40 kWh) \$20,875 2022 Kia Niro EV (e-Niro) \$33,665 2022 Hyundai Kona Electric \$27,685

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